

Country News

[United States](#)
[Australia](#)
[India](#)
[Hong Kong](#)
[United Kingdom](#)

[More Countries](#)

Industry News

[All News](#)

[Exclusive News](#)

March 2014

Mo Su Sa Fr Th We Tu
 31 30 29 28 27 26 25

Reading this news can get you one or more points.

[Interested](#) | [Not Interested](#)

SalesLogistix Is First of all Salesforce.com Consulting Firms to Ever Achieve 5-Star Satisfaction

60% of SalesLogistix Clients Have Voted in Salesforce.com's App Exchange Worldwide Rating System

FOR IMMEDIATE RELEASE

PRLog (Press Release) - Mar. 31, 2014 - PALO ALTO, Calif. -- SalesLogistix Corporation, the CRM Management Consultancy and certified integrator, today announced that it is the first Salesforce.com consulting firm in the world to earn a customer satisfaction rating of five-stars from 75 of its clients. The latest customer satisfaction votes cement the firm's first-place ranking among all Salesforce.com system integrators listed in the AppExchange, as shown in the customer ranking view (<http://www.saleslogistix.com/company/press/ranking.pdf>) (<http://www.saleslogistix.com/company/press/ranking.pdf>). SalesLogistix has an unblemished 5-star history of client votes, with total voting that ranks higher than consultancies many times its size. SalesLogistix clients have been voting for the firm's quality, cost, and schedule attributes steadily since 2009, as can be seen in the AppExchange review and voting listing (<http://appexchange.salesforce.com/reviews?listingId=a0N30... &tab=r>).

"Client satisfaction has been the priority for us since our founding in 2005 – and 60% of our client base has gone public with their 5-star rating," said David Taber, CEO of SalesLogistix.

Unlike some AppExchange participants who use "vote inflation" techniques, the votes for SalesLogistix:

- Have no "double-counting" – each client has put in only one review, even for engagements that have spanned more than 5 years.
- Reflect direct customer relationships – no subcontracts or indirect relationships.
- Are from paying clients only.
- Do not include any training or mentoring clients.
- Reflect a complete system build out or significant re-work of the client's system.

In the history of SalesLogistix, there have been only four "client defections."

The AppExchange is Salesforce.com's online directory of consultancies and product partners, and every Salesforce partner is subject to voting by their customers. Voting is voluntary, but requires that the voter be a user of a production Salesforce instance. The voting system tracks and displays who the voter is, to limit artificial inflation of the votes. The votes and commentary about consultants focus on project quality, cost, and completion date, and the ranking of votes is done automatically along several variables. One of the variables – lifetime voting score – has been used in this comparison because it is less vulnerable to "gaming" or artificial internet tactics that could temporarily affect the numbers.

About SalesLogistix Corporation

Since 2005, SalesLogistix Corporation has improved its clients' sales, marketing, and customer service business processes that are the foundation of their profitable growth. SalesLogistix is a CRM

CRM from Salesforce.com

 salesforce.com/Official_Site

The Trusted CRM Choice. It's Easy, It's Fast, Try it Now!

Daily News

[Crew of the Starship Enterprise Blast Off Soon in "The Rack of Khan: A Star Trek Burlesque"](#)

[Houston Tx Production To Create A Comedy Of A Different Flavor, "The Pizza Joint"](#)

[Baltimore Mayor Stephanie Rawlings-Blake to Announce the 2014 African American Festival Music Lineup](#)

[Trevor Guthrie wins Canadian JUNO award for Dance Recording of the Year](#)

[Todd Robinson Running For US Senate Hires Atlanta Social Media Expert Tara Williams](#)

Weekly News

[2014 AAFS Bias in Forensics Workshop Gets Rave Reviews and Andrew Sulner Receives 2014 Kenneth S. Field Award](#) - 13847 views

[Lil Kim, Juelz Santana, Yandy Smith, Dahntay Jones, tionna Smalls And Jennifer Williams](#) - 3543 views

[Foreword Literary hires Sara Sciuto as Children's Specialist and Associate Agent](#) - 1058 views

[Covermade, Maker of Comforters That Stay In Place To Simplify Bedmaking, Rolls Out New Line of Colors](#) - 897 views

[Las Vegas based ME Fine Wines expanding into more than 20 new cities and States](#) - 607 views

[Mar 31, 2014 News](#)

management consultancy and certified salesforce.com integrator that configures, extends, and integrates salesforce.com systems with the rest of its clients' Cloud infrastructure. Using a proprietary Agile methodology and best practices derived from years of executive experience, the firm molds salesforce.com to clients' business processes, providing a true 360-degree operational view of customer relationships. Headquartered in California, SalesLogistix has over 125 clients in Europe, Asia, and North America.

Press Contact (US): David Taber +1 650.326.2626
+1 650.326.2626
+1 650.326.2626
+1 650.326.2626
+1 650.326.2626
+1 650.326.2626
+1 650.326.2626
+1 650.326.2626 ext 26 press@saleslogistix.com

Salesforce.com and AppExchange are registered trademarks of Salesforce.com.

Call
Send SMS
Add to Skype
You'll need Skype CreditFree via Skype


Call
Send SMS
Add to Skype
You'll need Skype CreditFree via Skype

Call
Send SMS
Add to Skype
You'll need Skype CreditFree via Skype

Contact
SalesLogistix
***@saleslogistix.com

--- End ---

[Follow](#) [Email](#) [Embed](#) [PDF / Print](#)



Contact Email : [Contact Author](#) ***@saleslogistix.com
Source : SalesLogistix Corp
City/Town : Palo Alto - California - United States
Industry : Business, Software
Tags : crm, sfdc, salesforce.com, appexchange
Shortcut : prlg.org/12303072

Disclaimer: Issuers of the press releases are solely responsible for the content of their press releases. PRLog can't be held liable for the content posted by others. [Report Abuse](#)

Latest Press Releases By "[SalesLogistix Corporation](#)"

- [Salesforce.com Secrets of Success Second Edition Available from Prentice Hall](#)
- [Prentice-Hall to Publish Expanded Edition of Salesforce.com Secrets of Success](#)
- [SalesLogistix Has Signed 100th Consulting Client](#)
- [Saleslogistix Has Signed 85th Salesforce.com Client](#)
- [SalesLogistix Ranks #1 in Customer Satisfaction Among all Independent Salesforce.com Integrators](#)

[More...](#)

Trending News...

- [City Leaders, IT Martini Vie for a Chance to Make Columbus 2014 Intelligent Community of the Year](#)
- [U of IL at Chicago College of Dentistry Publishes Book About its History](#)
- [Bestselling Parenting Authors Announce Mother's Day Extravaganza](#)
- [Baltimore Mayor Stephanie Rawlings-Blake to Announce the 2014 African American Festival Music Lineup](#)
- [Filex Releases the Revolutionary Q500 LED Light](#)

[SiteMap](#) | [Privacy Policy](#) | [Terms of Service](#) | [Copyright Notice](#) | [About](#) | [Advertise](#)

Like PRLog?

9K 2K 1K

