



GOOGLE INC.

INCORPORATED UNDER THE LAWS OF THE STATE OF DELAWARE

THIS CERTIFICATE IS TRANSFERABLE IN CANTON, MA, JERSEY CITY, NJ OR NEW YORK, NY

SEE REVERSE SIDE FOR CERTAIN RESTRICTIONS

GOOG

THIS CERTIFIES THAT

ASSESSABLE SHARES OF CLASS A COMMON STOCK, PAR VALUE \$0.001 PER SHARE, OF
GOOGLE INC.
holder hereof in person or by duly authorized Attorney upon surrender of this certificate p
red by the Transfer Agent and Registrar.
signatures of its duly authorized officers.

Sergey Brin
PRESIDENT AND ASSISTANT SECRETARY



IMPROVED VENTURE OPERATIONS IN A WEEK!

- **SFDC-CERTIFIED CRM EXPERTS** – with a proven track record of success in Venture Capital firms.
- **COMMITTED RESOURCES** - dedicated to providing the knowledge and care your project deserves.
- **PROVEN QUALITY** – our results speak for themselves. Take a look at the list of selected SalesLogistix clients to the right.
- **OBJECTIVE RESOURCES** - we are an independent 3rd party serving **your** best interests.

SalesLogistix

650-326-2626

FINDING THE RIGHT DEAL
and the best entrepreneurs to lead them through growth is the name of the game in venture capital. Rapidly evaluating investment ideas, and making sure you don't lose track of action items, call-backs, and due diligence can be just as important as negotiating a tight term sheet for the right deal.

That's why so many Venture Capital firms have turned to salesforce.com® to help manage their deal flow.

Based on dozens of implementations at investment firms across the US, SalesLogistix has created the **Salesforce for Venture Capital BlackJack** package, customizing the Salesforce.com platform to:



- ✓ Speed user adoption
- ✓ Streamline data entry
- ✓ Track deals, referrers, intermediaries, LPs, funds, and executives
- ✓ Generate weekly “deal sheets,” deal-flow dashboards, and quarterly analytics

Designed for firms with fewer than 10 investment professionals, SalesLogistix Blackjack packages address the specific requirements of your firm. Our certified consultants will work with you to develop and tailor solutions that address your problems and accelerate your success. We’re sure that with our implementation packages, one is just right for you and your business.

GOLD DEPLOYMENT

This 40-hour package provides you with a robust start to your salesforce.com deployment. The engagement includes a short BPR session, where we determine exactly how you will deploy the salesforce.com system. Following the BPR session, our salesforce.com certified consultants will ensure that the software is configured to your needs and will assist you in driving your project to meet your defined business objectives. We will configure:

- Contact and Account Management
- Tasks / Action Items (Activity Management)
- Deal Pipeline
- *Investment* and *Fund* Custom Objects
- 8 Reports and a custom Dashboard
- An HTML Template (for Mass Email campaigns)
- Two 45-minute training sessions with your user base – conducted via GoToMeeting

We will also work with your administrators so that we can assure that when we leave, they are trained and understand the configuration as well. Our cost for this package is \$9995*

PLATINUM DEPLOYMENT

This 48 hour package provides much more value to our customers who are looking to get more operational advantages from salesforce.com. Our Platinum package provides all of the features of our Gold package, plus:

- 2 Custom Objects from the Venture Capital configuration
- 2 User-Specific Page Layouts
- 3 Workflow Rules or 3 extra reports / dashboard components
- 2 HTML Mail Templates
- Advanced training for Outlook integration and System Administrators
- Data Migration of Accounts and Contacts from a single source (up to 1000 records)

Our cost for this package is \$11,995*

We’re with you all the way. Many clients need additional features, data migration, system integration, mobile access, and ongoing administration assistance. These capabilities and more are available as optional extensions to our Gold and Platinum packages. SalesLogistix can help you quickly and affordably discover all the benefits of your salesforce.com system.

*Plus travel and expenses. See www.saleslogistix.com/VC.pdf for details.